



GROWTHBUILT 

# HOTEL & HOSPITALITY Capability Statement

2024





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In the spirit of reconciliation Growthbuilt acknowledge the Traditional Custodians of Country throughout Australia and their connections to land, sea and community.

We pay our respect to Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples.



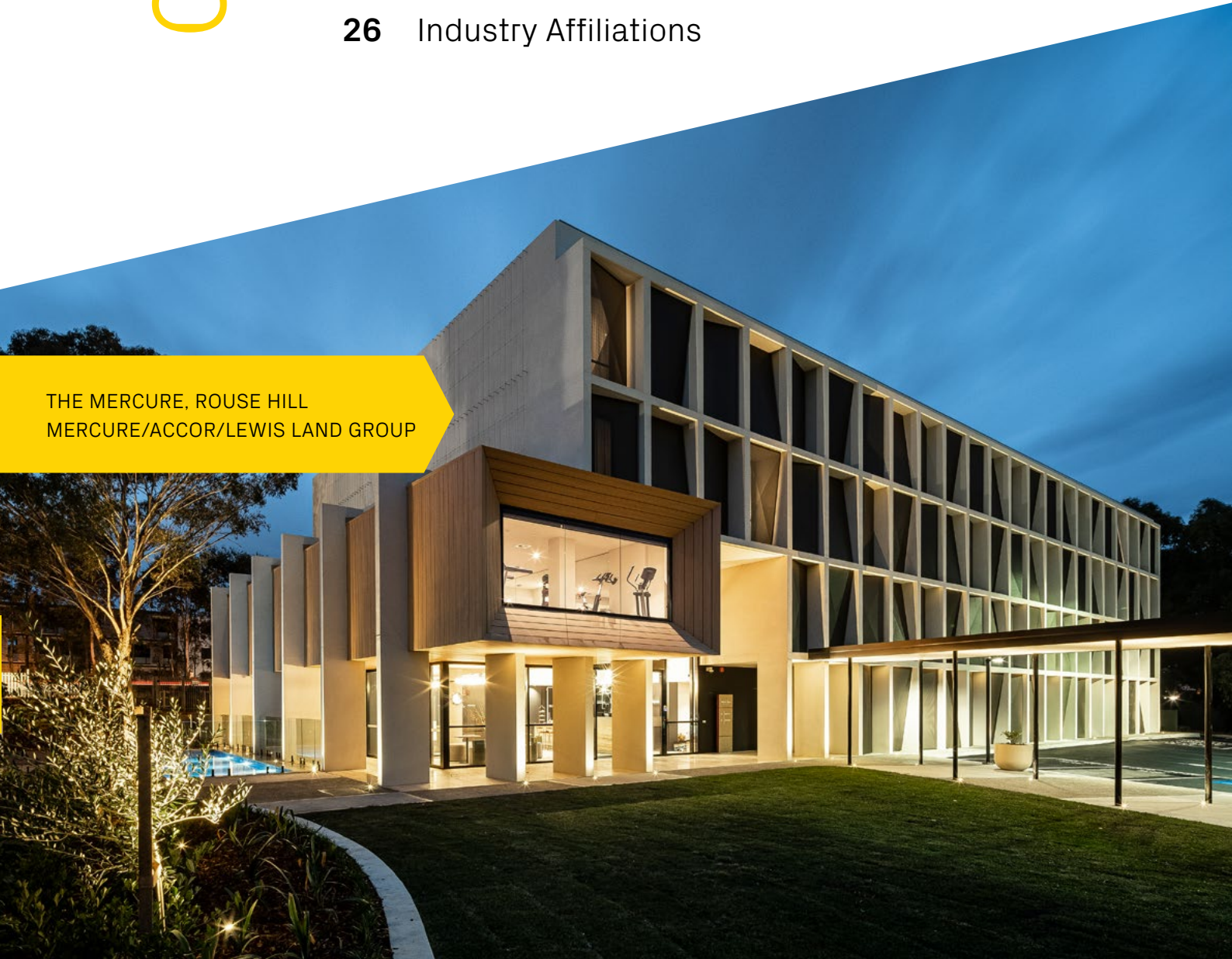
SMOKING CEREMONY  
BELLA VISTA HAVEN STAGE 1 | AVEO



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THE MERCURE, ROUSE HILL  
MERCURE/ACCOR/LEWIS LAND GROUP





# Our goal is always to help you achieve yours.

Growthbuilt is a leading design and construction company with a depth of capability across a diverse range of sectors including aged care, seniors living, residential, education, mixed-use, community housing and commercial projects. Across our 19-year history, we've earned the trust and confidence of our clients through vibrant partnerships grounded in trust, transparency, and innovation.

At the heart of this success is a passionate team of contracting experts who love what they do. Our dynamic senior management team prioritise the continued re-investment and long-term growth of our people, promoting a culture based on transparency, inclusiveness, and collaboration.

Our commitment to quality and excellence is reflected in being one of the first construction companies in NSW to receive a Gold Star iCIRT rating. Additionally, our 90% repeat client base stands testament to the consistently exceptional outcomes we deliver and the genuine partnerships we share with our clients and trade partners.

The Growthbuilt difference offers a hand-in-hand approach from award to completion: aligning to our clients' vision to ensure a safe, successful delivery on time, within budget, and to exceptional quality always. It's this competence and confidence that enables our people and the projects they deliver to reach their full potential.

'THE BENETTI', SHELL COVE  
OSCARS GROUP







90%

Repeat Clients



180+

Employees



Gold

Gold ICIRT Rating



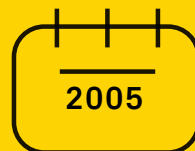
In-house

Design Services & ECI



19+

Years



21%

Female Participation  
Across the Business





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## Capabilities: Our Sectors

Our team brings a seamless and multi-disciplinary approach to the building process, combining extensive construction experience across a multitude of sectors.



120<sup>+</sup>

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PROJECTS

\$2.5B

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WORK DELIVERED

15<sup>+</sup>

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ECI PROJECTS



# Capabilities: Our Services



## CONSTRUCTION

Construction is driven by operational discipline, technical expertise, safety and quality control, commercial outcomes, and risk mitigation. We partner

with clients to understand and invest in their vision, using our design and delivery capabilities across all methods and asset classes. Our team includes industry-leading talent and we maintain strong relationships with top trade partners and suppliers to ensure high-quality outcomes for our clients.



## PRE-CONSTRUCTION

Growthbuilt offers comprehensive pre-construction services, including design development, risk analysis, project scheduling, and cost management. Our pre-construction team consists of experienced design, engineering, and services specialists, supported by market-leading estimators and planners to ensure project success from the start.



## DEVELOPMENT

We have significant ability in streamlining the development life-cycle, including providing innovative solutions on

planning constraints, design managing planning proposals and DA approvals to ensure a successful development deliver.



## SMALL WORKS

GB Projects specialises in small works valued between \$250K and \$20M, offering extensions, fit-outs, and refurbishments building services. Our expertise covers alterations, building upgrades, fast-track refurbishments, and conservation repairs on heritage-listed buildings. As leaders in small works and restorative services, the GB Projects team focuses on enhancing the safety and functionality of assets for all our client.



## JOINERY

Growthbuilt's in-house joinery company, ThinkFactory, delivers exclusive bespoke joinery for all our projects.

As one of Australia's leading manufacturers of architectural joinery, ThinkFactory provides comprehensive design, manufacture, and installation solutions. Their in-house design capabilities ensure optimised joinery outcomes tailored to each project's unique needs.



## REMEDIAL

At Growthbuilt, we specialise in remediation projects, restoring buildings and assets to a secure and operational state. Our expertise includes cladding replacements and complex structural repairs, always with a focus on sustainable, long-lasting results.



# Capabilities: Our Specialties



## 06 REGIONAL

Growthbuilt's regionally based teams leverage local insights and collaborate with the community to tailor solutions for the unique challenges of regional infrastructure. By prioritising the use of local trade partners and suppliers, we aim to drive positive community outcomes and ensure the success of our projects.



## 01 HERITAGE

Preservation of heritage assets require utmost diligence and attention to detail. Our nuanced experience in collaborating with local authorities and heritage consultants is vital to delivering project outcomes.



## 05 SUSTAINABILITY

Committed to reducing our environmental footprint, we blend innovative design with the consideration of recyclable and renewable materials as well as on-site sustainable building practices.



## 02 ADAPTIVE REUSE

Growthbuilt specialise in transforming existing structures into vibrant, functional spaces that meet the evolving needs of our clients and community.



## 04 TAKE OVER

We recognise that taking over existing projects, in their current state up until completion and handover, demands a tailored approach to ensure a seamless transition and successful delivery outcome.



## 03 LIVE ENVIRONMENTS

Growthbuilt excels in delivering construction projects within live and operational environments, prioritising minimal disruption to surrounding communities. Our industry-leading systems and practices ensure seamless integration, maintaining harmony and productivity throughout the project lifecycle.





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# Leadership Team

The executive management leadership team continually drive improvement initiatives throughout the business on a daily basis.



**COLIN RAHIM**  
DIRECTOR & JOINT CEO



**PETER SUKKAR**  
DIRECTOR & JOINT CEO



**JOHN O'BRIEN**  
ACTING GROUP CFO,  
FINANCE, RISK



**ADAM ASHCROFT**  
GENERAL MANAGER



**AMY WILLIAMS**  
HEAD OF STRATEGIC  
GROWTH AND  
PARTNERSHIPS



**ALLERICK RABIE**  
COMMERCIAL  
MANAGER



**NAIM EL KADERI**  
CONSTRUCTION  
MANAGER



**HAIDER ALI**  
CONSTRUCTION  
MANAGER



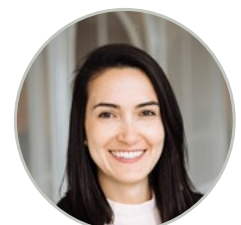
**MITCHELL STUBBS**  
HEAD OF PEOPLE  
AND CULTURE



**JOHN GABRIEL**  
HEAD OF GB PROJECTS



**DON ZAKROCZYMSKI**  
HEAD OF WHSE



**CLARISSA LORENZINI**  
FINANCE MANAGER



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# Development Team

Combining vision and expertise, our Property Development Team transforms concepts into reality, delivering exceptional residential, retail, industrial and commercial spaces that meet and exceed market demands.

At Growthbuilt, we pride ourselves on delivering exceptional property developments that set new benchmarks in quality, innovation, and community impact. Our expertise spans residential, commercial, and mixed-use projects, ensuring we provide comprehensive services that cater to a diverse range of needs.

Our team relies on all individual members to maximise their knowledge and ability in acquisitions, funding, design development, authority approvals, project marketing, finance/structuring, sales, construction, and post completion.



**COLIN RAHIM**  
DIRECTOR & JOINT CEO



**PETER SUKKAR**  
DIRECTOR & JOINT CEO



**JENNA STAMPARIDIS**  
DEVELOPMENT MANAGER



**JORDAN CHILCOTT**  
SENIOR DEVELOPMENT  
MANAGER





# Hotel Portfolio

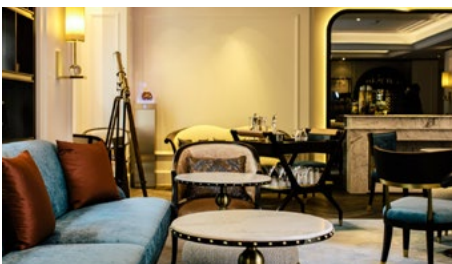
## 5 Star Hotels & Hospitality

Our project teams have delivered some of the most prestigious hotel brands both nationally and internationally.

Growthbuilt have comprehensive experience in the delivery of high class, luxuriously fitted hotel, hospitality & club related projects.

This includes high profile, architecturally designed, fitouts and refurbishments demanding extensive FFE co-ordination, demolition and new build.

Our team are specialists in hospitality developments and fitouts of existing buildings, high class showrooms and significant hospitality components of hotel & commercial facilities.



### OUR CLIENTS





# The Fiddler Hotel

A tranquil escape from the city in the Hills District



The Mercure Hotel spans 2800sqm of hotel, restaurant and hospitality space in the heart of Sydney's renowned Hills District.

This hotel redevelopment consists the construction of 78 new rooms including a gym, swimming pool, car-park and new landscaping as well as the extension of the Greenway Function Room and children's play area.

Sitting in the center of one of Sydney's fastest growing areas, The Mercure showcases the best of the west.

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**CLIENT**

Lewis Land Group

**VALUE**

\$20M

**LOCATION**

Rouse Hill, NSW

**COMPLETION DATE**

Apr '18 - Jun '19







# Future Crowne Plaza Hotel

The ultimate waterfront marina residences



Extensive luxury hotel and mixed use development currently being delivered in Shell Cove. Works include 11 levels containing 117 hotel suites, 32 serviced apartments, 42 residential apartments, 4.5 levels of basement, associated landscape and a variety of communal open space facilities including 2 pools.

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**CLIENT**

Oscars Group

**VALUE**

\$120M

**LOCATION**

Shell Cove, NSW

**COMPLETION DATE**

Jul '22 - Oct '24





“Our journey and partnership shared thus far has been a great success and we look forward to deepening and continuing it into the future.

We would be happy to recommend Growthbuilt and their expertise especially in the Hotels sector”.

**Alex Thorp**  
Head of Acquisition, Lewis Land Group  
—

THE LANGHAM  
GREAT EAGLE HOLDINGS





# The Langham Hotel

Major upgrade and refurbishment works for The Langham, Sydney

▾

Live CBD luxury hotel upgrade and additions. Elegant finishes and attractive FFE are features of the enhanced areas.

The alterations and additions to this premium hotel, commenced in June 2018 and will be delivered in collaboration with partners GroupGSA and Wilsons Architects for clients Great Eagle Holdings.

The upgrade includes major refurbishment works of existing hotel facilities, including main lobby, function areas and new lounge & bar.

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**CLIENT**

Great Eagle Holdings

**VALUE**

\$40M

**LOCATION**

Miller's Point, NSW

**COMPLETION DATE**

Jun '18 - Jan '20





# The Warwick

Award winning hospitality



The Warwick spans 2000sqm<sup>2</sup> and two levels of hotel and commercial hospitality space on a single slab greenfield site.

We created a full commercial kitchen, gaming rooms, a boutique bottle shop and parking for 100 cars.

The Warwick includes four function rooms with full AV facilities. The hotel is distinguished by its unique 360° bar, marble tiling and a custom designed gothic style roof.

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**CLIENT**

Oscars Group

**VALUE**

\$10M

**LOCATION**

Warwick Farm, NSW

**COMPLETION DATE**

Apr '14 - Mar '15







# Rydges Hotel

Hotel fit-out and refurbishment at Sydney International Airport

Growthbuilt partnered with Denwol Group for this Hotel refurbishment project.

We delivered to a tight program within a live and operating environment.

The hotel underwent an elaborate FFE and services upgrade to ensure the renown international brand delivers its guests the finest facilities.

Works included refurbishment & fit-out to the mezzanine, ground floor & lobby areas, a full bar & restaurant.

## CLIENT

Denwol Property

## VALUE

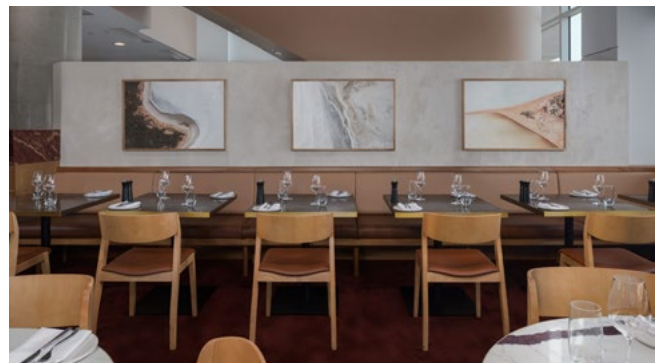
\$2.5M

## LOCATION

Mascot, NSW

## COMPLETION DATE

Jun '19 - Sep '19







# Chin Chin

Heritage and hospitality combined



Chin Chin Restaurant is the showpiece of the Griffiths Teas project. Integrating a two level, 400 seat restaurant with two kitchens and two bars was made doubly challenging by the site's heritage listing. The dark cocktail bar is flanked with natural brick and exposed timber, adjoining a bright airy main dining area that's painted white. Chin Chin's architectural joinery, restored façade and new entries complete the restoration and renewal of this Surry Hills icon.

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**CLIENT**

The Lucas Group

**VALUE**

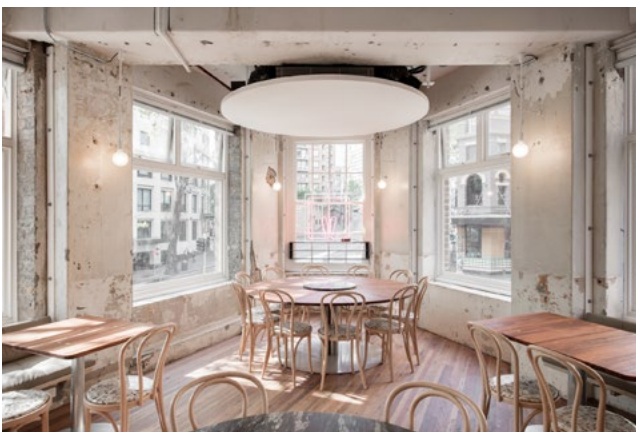
\$5M

**LOCATION**

Surry Hills, Sydney

**COMPLETION DATE**

Aug '17 - Sep '17







“The best thing you can do to an old building is to leave it alone. You cannot design heritage – a lot of people think you can build on and mimic the brickwork and facade but it never looks genuine”.

**Alex Popov**  
Director, PopovBass Architects  
(Griffiths Teas & Chin Chin)



GRIFFITHS TEAS  
THE LUCAS GROUP





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# Robust Financial Capacity



Our robust financial capacity ensures stability and reliability, allowing us to navigate economic fluctuations and deliver projects on time and within budget.

With a diversified portfolio and consistent year-on-year revenue growth, bolstered by substantial cash reserves and non-liquid assets, we ensure steady cash flow and profitability.

Through rigorous financial management, Growthbuilt solidifies its position as a reliable and agile player in the Australian construction industry.

Our audited financial statements are available upon request.





# Quality In Everything We Do



Our Quality Assurance system complies with ISO 9001:2008 and has been developed to drive our goal of high quality construction.

## GOLD RATING



## iCIRT Certification

Growthbuilt is an iCIRT Rated business with a trusted and transparent approach. We operate with openness and clarity in our practices and have an established reputation for reliability and credibility.



Quality  
ISO 9001



Everything  
we do  
works towards  
the goal of  
quality  
construction.

This is the ultimate measure of successful project delivery and the high levels of client satisfaction.

These outcomes guarantee us the repeat business and positive references which underpin our growth and development strategy.





# Driving Strong Safety Outcomes



Growthbuilt have developed robust systems to ensure Workplace Health and Safety is at the forefront of every project.

Understanding and managing WHS is integral to our governance and leadership. Growthbuilt views this as the creation and protection of value, it assists us in setting strategy, achieving objectives and making informed decisions.

Our work health and safety management system complies with FSC Standards, ISO 45001:2018 and has been developed to drive our goal of safe construction, always.



**Health & Safety  
AS/NZS 4801**





# Environmental Stewardship



We take our responsibility for sustainability practices seriously. This responsibility encompasses our approach across environmental, economic, safety and social factors in how we operate and deliver.



## Influencing sustainable design

Growthbuilt believe our responsibility is to be influencers in sustainable design and work proactively to minimise and manage the environmental impact of our operations.

This entails creativity and forward-thinking, encouraging the exploration of new ideas and technologies that can further enhance safety, health, and well-being outcomes in the industry.

As a member of the Green Building Council of Australia, we have Green Star Accredited Professional employees who strive to deliver environmentally sustainable buildings by collaborating with clients, consultants, and subcontractors from the inception of projects.



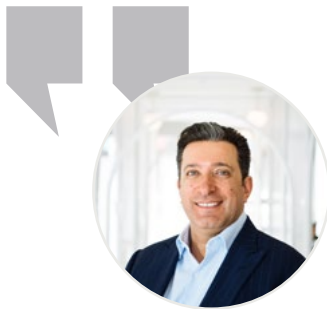
This responsibility encompasses our approach across environmental, economic, safety and social factors in how we operate and deliver.







# Embracing Diversity and Inclusivity



*Innovation and Diversity, underpinned by integrity, is what drives our growth”*

Colin Rahim,  
Director / CEO



At Growthbuilt, we believe that diversity drives innovation and strengthens our team’s ability to deliver exceptional results.

The Growthbuilt family includes a diverse range of people from different nationalities, cultures, and backgrounds. We have cultivated an inclusive culture that thrives on the unique perspectives and innovative ideas that come from our varied workforce.

We’re proud to be recognised as an Equal Opportunity Employer, with women making up approximately 21 per cent of our workforce, across leadership and site-based positions.



Award Winner 2020  
Diversity <250 Employees





# Building our Community

We know the power that is unearthed when project teams collaborate with communities, so we continuously seek to engage with community groups that implement initiatives encouraging interaction between our clients, employees and the local community.

## TEAMWORK IN ACTION

We sponsor sporting clubs like Sydney University Australian National Football Club and Lindfield Rugby Club to foster teamwork and support their growth from grassroots to elite levels.

## COMMITTED TO CONTRIBUTING TO OUR REGIONS

Growthbuilt are engaged to deliver a project on the Central Coast. Our team have partnered with local charity 'Coast Shelter' and raise money through site BBQ's, vending machine proceeds and consultant and subcontractor donations.

## BRINGING COMFORT IN CHALLENGING TIMES

We completed a pro bono renovation at Sydney Children's Hospital, enhancing the Children Intensive Care Unit (CICU) Hostel and Medical Imaging Department.

## EMPOWERING YOUTH IN NEED

We proudly sponsor the Property Industry Foundation (PIF), aiding homeless youth with housing and supporting educational, employment, and well-being initiatives through impactful events like the Tour de PIF and the PIF Regatta.

**\$375K**

CHARITABLE  
DONATION IN 2023







# Industry Affiliations



## Industry Memberships

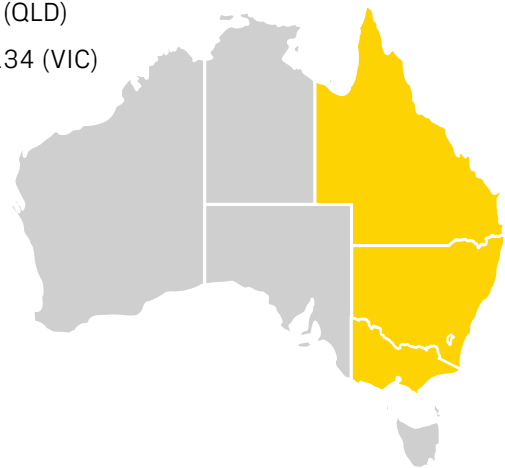


## Panels & Pre Qualifications


- NSW Procurement: Pre Qualified Contractor
- NSW Roads and Maritime Services: Construction and Fitout Panel member NSW
- Land and Housing Corporation:
  - SCM0256 (Construction Works <\$1M)
  - SCM1461 (Construction Works \$1M and Over - \$43.4m)
- DEEWR: Design & Construct Panel member
- ACT Government: Pre Qualified Contractor for Capital Works
- ACT Childcare and Community Panel Member

## Builders Licences

- 182204C (NSW)
- 2000085 (ACT)
- 1282859 (QLD)
- CB-U 60134 (VIC)





GROWTHBUILT 

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